



Title: Product Manager

Location: New York City

Compensation: Competitive. Eligible for pre-IPO stock option grants.

Job Description:

Next Jump is seeking the best and brightest Product Managers to own strategy creation and product delivery of our next generation E-commerce, Advertising and Analytics systems. Product Managers at Next Jump are empowered with product ownership and work alongside some of the brightest software engineers with the goal of truly revolutionizing the shopping/advertising space. In addition to working closely with our senior management team, you will have unique opportunities to work with senior teams from some of the most cutting edge Technology companies and a majority of the FORTUNE 500.

Responsibilities:

- Create, analyze, and promote solutions for Next Jump's business clients including retailers, corporations, member groups, and strategic partners
- Define product vision, scope product requirements, articulate design concepts, and develop metrics
- Maintain industry expertise on competitors' product lines, including products in development or testing
- Work closely with our engineering teams to test, improve, and release solutions into production
- Manage design and development across the execution process
- Develop compelling product offerings, feature sets, and monetization strategies
- Gather and analyze feedback from users, as well as marketing, development and product teams
- Drive product decisions, especially concept development and feature prioritization
- Facilitate small and large groups during meetings and in workshop settings

Requirements:

- MBA required
- Understanding of web/UI design principles.
- Ability to give constructive input during design meetings and make wireframes that communicate your ideas
- Experience in internet technology, product development/management, or consulting
- Experience coordinating multiple projects across internal teams and client relationships
- Interest in analyzing products, partners' needs and market dynamics
- Excellent written, oral, presentation and communication skills
- Experience with agile product development philosophies and processes a plus
- An end-to-end understanding of the e-commerce shopping experience
- Proven track record driving cross-functional teams to deliver projects on time and within budget
- Ability to effectively influence multiple teams to drive internal consensus and common goals
- Proven creative problem solving and innovative mindset
- Experience with data and metrics-driven decision making
- Up-to-date with the latest consumer technology and web trends
- Highly organized, self-motivated worker with entrepreneurial passion and ability to effectively multi-task
- Clear and concise written and verbal communications for internal and external audiences
- Strong experience with PowerPoint and Excel

Company Summary:

With one of the largest Internet engineering teams on the east coast, Next Jump has quietly created a world class, next generation shopping platform adopted by MasterCard and most Fortune 1000 companies. The recently launched OO.com, with valuable, proprietary WOWPoints™ for every transaction, is the company's first consumer shopping site. Next Jump's eco-system of blue-chip brands and high-value shoppers have made it the loyalty and rewards program of choice for Dell, Hilton Hotels, and numerous others, as well as similar programs for membership organizations like AARP. Next Jump was founded by Charlie Kim, CEO and is based in New York City.